

Evangelism Material for UA Grace Brethren  
Dr. Duke Heller

Topic	Notes
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Possible questions to ask people when trying to find out if someone has made a commitment to Christ. Questions are to start a spiritual conversation from a cultural conversation.

- Situational opportunities
  - Grocery Store/Restaurant – check out person – “Make it a great day, you can make it anything you want!” They usually will say, “Yes, that is right. We really can make it what we want.” I then add if appropriate, “You can really make it a great day if you have the Lord in your life.”
  - Waitress or Waiter – “We are getting ready to bless this food. Is there anything we can pray about for you or a member of your family?”
  - Acquaintances (assuming you know where they attend church) - Ask them the question, “What evangelism tools does your church use?” Listen and then ask them if you can show them what you are using to get their advice on your evangelism tools.
- Work. Realize that you cannot force your views on others you work with but you can ask F.O.R.M. questions to find area of concern in their life. Could be fear of losing a job, wife’s health, daughter’s friends, etc.
  - Family – Ask questions about the personals family – (Parents, sister, brother, children, grandchildren) “Tell me about your parents, or your sister. Where did you meet your wife? How many children to you have? Do all of your children appear to be fairly happy in life?”
  - Occupation – Ask questions about their work employment. “Do you like your work? How long have they been working at this particular job? Are they looking to find a different job?”
  - Retirement/Recreation – Ask questions about retirement. “When they plan to retire? What do they already do with their retirement activity? Are they still active participating in sports or are they just observers? Do they exercise regularly? What is their exercise regime?”
  - Motivation/Money – Ask questions like, “If money were not a problem and you had all you wanted, what would you do? Do you think that would make you happy? What is there in your life that when you get out of bed you are just so excited to do? Do you ever read motivational books? Why not? Do you think money can buy

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happiness? Do you know any wealthy people that are really happy and have a great relationship with their spouse and children and God as well?

- Suggested approach after finding out a personal concern of a co-worker or relative may have in their life: “With your permission may I pray for\_\_\_\_\_?” (Best lead in at any time.) Write the request down on a piece of paper making sure the individual sees you writing down the requests.
- Follow-up: Perhaps you can ask, “As you know I have been praying for\_\_\_\_\_. I have been praying this prayer \_\_\_\_\_. How can I best pray for \_\_\_\_\_?” This will allow you to do this at work and then when timing is right, you can ask them to go to lunch with you away from business property.
- Accountability with 1 or 2 other Christians who also want to share their faith and need someone else to hold them accountable. By calling your accountability partner you can ask them, “Have you started a Kingdom conversation this week?” Each partner will tell of a situation they found themselves in this week that they could or did take advantage of to start a Kingdom conversation and the results of that encounter. Those who force themselves to share Christ will feel so good about their sharing that they will be excited to share with their accountability partner.
- Prayer is mandatory
  - If we have blood relatives or certain people that we want to share Christ with, it is imperative that those names be held up to Christ daily and that part of your accountability is also praying for those individuals.
  - It is also imperative that we ask Christ every morning to bring someone into our life to share Christ with that day. God will answer those prayer requests.
- Questions that could be asked:
  - “Do you believe in absolute truth?”
  - “What do you think about absolute truth; is there such a thing?”
  - “What would be the source of finding that truth?”
  - “What do you think is the Christian World Viewpoint in 2010?”

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- “Is there a difference between Moral truth and Biblical truth?”
- “Do you believe we should be tolerant of those who do not believe in absolute truth? What suggestions do you have to help me try to be tolerant?”
- Statement of fact:
  - “Christianity is the only religion where God reaches down to man rather than man having to prove himself to be ‘good enough’ for God to accept them! God died on the cross for our sins, we did not die on the cross for God. There is nothing you and I can do to find favor with God to erase our sinful nature.”
- Muslim faith:
  - “What do you know about the Muslim faith? How does it differ with your views as a Christian?”
  - “Do you think USA should be concerned with the Muslim influence? What do you think we can do about it?”
  - “Do you think Allah is the same as God of the Christian faith?”
  - “Where did the Muslim faith start? Isaac vs. Ishmael origin?” How old was Ishmael when Isaac was born?” (age 13) “Would that account for the Muslims understanding that they are the descendents of Abraham?” (Biblical culture gave most inheritance to oldest son)
- Atheist faith:
  - “Do you believe there is such a thing as an Atheist? Do you feel there are any Atheist in foxholes when the bullets are hitting around them or they have been in a car accident and are bleeding?”
  - How to combat an atheist:
    - Story – Atheist has more faith than the Christian – easier to believe in creation.
    - Fingerprints – Thousands born each day and none alike.
    - Formula of H-2-O - Can not make water with those chemicals.

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- Acorn buried in King Tut's tomb – grow if planted and scientists can use chemicals to make an acorn but not get it to grow.
- Story – Take watch apart and put all of the parts on the table. As you show putting all of those parts in your pocket ask the question, “How long would you have to jump to hear it tick?”

- People you want to pray for to get opportunity to share Christ:

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